









Tailoring information security to business requirements

10-year anniversary

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Founder and
Managing Director











1. History

Thanks to the enablers:









History The first year

itrust consulting

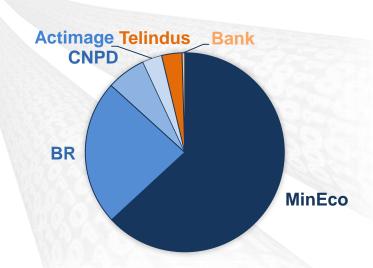
itrust: acronym of

"Information:

Techniques and Research for Ubiquitous Security and Trust"



- An SME from Luxembourg specialising in Information Security Systems
- Created Jan 4th, 2007
- First recruitment, myself, on March 1st, 2007
- First customers:



History The first growth



- First location: my home
- First students: Feb 2008: 2 BACH-UL, March-Aug: 2xMSSI-Metz
- First recruitments: June 2008
- First office building: Ecostart in Foetz
- First research projets:
 - Sept 2008: MICIE
 - Oct 2008: Bugyo beyond
- First service portfolio:

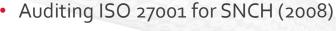




History Learning to fly

Counting & Innovation





- Developing new Business lines
- Engineering products:
 - APSARA (2010), TRICK tester (2013), TRICK light
 - Introduction of SCRUM for Software development
- Going to space:
 - Study, then proof-of-concept for secure Galileo localisation
- Working for European institutions:
 - CURIA Audit in 2008
 - Pentesting
 - Staffing (since: 2011)
- Preparing certifications (Euroscript, LuxCloud...)
- Moving to Niederanven (2012)







History R&D projects



On-going projects

H2020 - ATENA: Advanced Tools to assEss and mitigate the criticality of ICT compoNents and their dependencies over Critical InfrAstructures

H2020 - bloTope: Building an IoT OPen innovation Ecosystem for connected smart objects

MinEco - SmartGrid Luxembourg Cockpit: Real-time risk monitoring tool for critical infra.

FNR - IDS4ICS PhD on Intrusion Detection Sys. and Risk monitoring for Industrial Control Sys.

Former projects

FP7 - CockpitCI: Cybersecurity on SCADA: risk prediction, analysis and reaction tools for Critical Infrastructures

FP7 - TREsPASS: Technology-supported Risk Estimation by Predictive Assessment of Socio-technical Security

ITEA2 - DIAMONDS: Security Testing Tool development

ESA - LASP: Localisation Assurance Service Provider (POC)

FP7 - Liveline: Live ICT services Verified by EGNOS to find Lost Individuals in Emergency situations

FP7 - MICIE: Design of a risk prediction tool for interdependent Critical Infrastructures

CELTIC - BUGYO Beyond: Building security assurance in open infrastructure beyond

CIPS - SPARC: Space Awareness for Critical Infrastructures

FP7 - i-Going: i-GalileO indoor navigation (Galileo signal enabled by pseudolites for indoor navigation)

itrust consulting - 10 year anniversary - June 21st 2017





















1. History > Important events Cybersecurity attack on APT-1

- Counterstrike by Hacker of itrust consulting against APT-1
- Technical report released with logo of itrust consulting
- Alerting of authorities 3 months before
- Discussion of legal constraints on cybersecurity in the U.S.
- No media coverage in LU
- Shift of activity/Customer

Luxembourg: The Steve McQueen of Cybersecurity Pourquoi?

- Article du 12 avril sur internet, par Stewart Baker, ancien « first Assistant Secretary » du US Department of Homeland Security sous George W. Bush
- Il publie une interprétation politique d'un article technique de Paul Rascagnerès, itrust consulting, du 8 avril 2013.

Stewart Baker conclut:

- . "Now we owe a lot to Paul Rascagnères, though he seems to have treated the Justice Department's line the way Steve McQueen treated the fence in The Great Escape.
- · Well, God bless him, he's showing us a new path to cybersecurity."



itrust



APT1: technical backstage Type Project

In this report, we document how we could reveal the methodology and tools used by an attacker.

The used technologies were commonly known which supports our fears that such kind of APT. In this report, we document how we could reveal the methodology and tools used by an attacker.

The used technologies were commonly known, which supports our fears that such kind of APT affects more and more infrastructures. Among them we can find public companies, governmental affects more and more infrastructures. The used technologies were commonly known, which supports our fears that such kind of APT affects more and more infrastructures. Among them we can find public companies, governmental affects more and more infrastructures. Among them we can find public companies, governmental affects more and more infrastructures and proactive way to protect an infrastructure way to protect an infrastructure way to protect and proactive way to protect and proactive way to protect an infrastructure way to protect and proactive way to protect an infrastructure way to protect and proactive way to protect and protect and protect and protect and proactive way to protect and prote affects more and more infrastructures. Among them we can find public companies, governmental affects more and more infrastructures. Among them we can find public companies, governmental and project an infrastructure and project and project an infrastructure and project way to protect an infrastructure and project way they work. An interesting fact is and political institutions... and political institutions... The most efficient and proactive way to protect an infrastructure and fight back the attackers is to understand their attacks and the way they work. An interesting fact is fight back the attackers is to understand their attacks and the way they attackers:

The most efficient and proactive way to protect an infrastructure a 6 Conclusion

tight back the attackers is to understand their attacks and the way they work. An interest to see the professionalization in this field. Here are some key facts about the attackers to see the professionalization in this field.

Use of proxy servers to hide their activities;

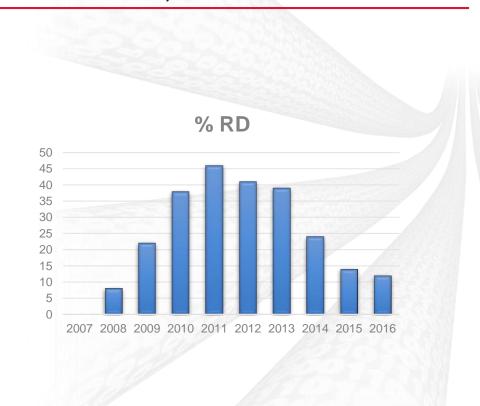
- More than 300 servers

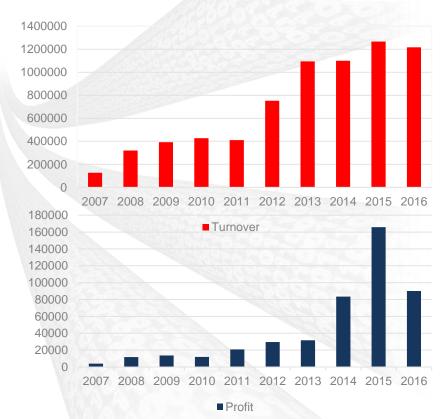
Infrastructures such as the one detailed in this report are expensive but Intelligence is a real issue.

People or organisations seem do not hesitate to nav for such illegal information theft. Infrastructures such as the one detailed in this report are expensive out intelligence is infrastructures such as the one detailed in this report are expensive out intelligence is infrastructures such as the one detailed in this report are expensive out intelligence is infrastructures such as the one detailed in this report are expensive out intelligence is "The only real defense is offensive defense" (Mao Zedong)

History A success story









2.1. Since 2007



Tailoring information security to business requirements

- Security has to support the added value process,
- · No documents, no risk assessment methodology fits all organisations, all cultures,
- Security is more a process, not a final state.

2.1. Since 2007



Combining R&D and Consulting

itrust consulting a mix of:

- the first research institution without base funding,
- a big-4-like consulting organisation,
- a technology-driven engineering company,

reduced to the size of a small company.

2. Out-of-the-Box Thinking 2.1. Since 2007



Interdisciplinarity beats competition

itrust consulting hired a team of very different experts that:

- each have their own area of expertise,
- are willing to work in a team,
- work according to a common, but flexible methodology,
- aim to create value for our customers,

No common job description, Staff from 11 different nationalities























- 2. Out-of-the-Box Thinking
- 2.2. Four new principles



1. On Trust

Be certified before your customers ask it of you!

- Certification is the foundation of trust
- · Be proactive, demonstrate that you knows your customers' needs before they do.

itrust consulting has just been certified ISO-27001

- · We do what we ask of our customers.
- We demonstrate that this is feasible, even for a small organization, without requiring heavy, high-tech investment.



- 2. Out-of-the-Box Thinking
- 2.2. Four new principles



2. On Efficiency

Run a single management system!

- Most organisations have a silo management approach for managing their business
- Creating conflicts for influence, and inefficiencies
- ISO 27001 is the first management standard we implemented that replaced PDCA with a better structure:
- Extend this ISMS to cover other domains.



2.2. Four new principles



3. On Effectiveness

Be prepared for disruptive changes!

The facts:

- **1. Technological changes create new actors:** No horse equipment company built cars, Microsoft rose because computer manufactures did not build OS, ...
- 2. Political systems change fast:
 - France took only one year to give an absolute majority to an unknown party,
- US to lose reliability (the character of a single person has more influence than that decades of foreign policies).
- 3. Political acceptance of technological changes:
 - Merkel decides spontaneously to stop nuclear power plants as a reaction to Fukushima.

The questions:

- Are existing banks able to manage Fintech?
- Are existing car manufacturers struggling with CO2 scandals able to dominate the eCar and autonomous driving market?
- Are current social network operators the leaders in the IoT?

- 2. Out-of-the-Box Thinking
- 2.2. Four new principles



4. On Flexibility

You don't decide!

- Be humble!
 - The market decides.
 - Your customer decides.

You have to adapt your service to the interested parties.

Cybercrime will grow, spying will be omnipresent.

You can only help your customer to be prepared and provide reliable guidance.



3. Our services and solutions

Integrated ISMS

Information Security Management System







General information

Approval date

1.0

CMC

Final version

23/02/2015

Information Security Manageme

Information Security Pol



But du document

Informations générales

Numéro de séquence

Etat Classification Relation avec les fo

Suivi-de-

Approuvé

Date-d'ap

Cette politique sectorielle définit les directives relatives

appliquées et respectées pour protéger de manière ada les informations du Centre des technologies de l'informa

Final

Interne





Agence nationale de la sécurité des systèmes d'information

Politique générale

(PSI-LU)

Luxembourg, et nécessite une politique dédiée à la sécurité de l'information. Elle concerne la confidentialité, l'intégrité et la disponibilité des informations gérées dans les systèmes d'information classifiés et non classifiées installés et exploités par l'État et les opérateurs d'infrastructures critiques pou

La formulation de cette politique permet de mettre en œuvre la stratégie de cybersécurité approuvée et rendue exécutoire par le Conseil de gouvernement. Elle constitue l'outil principal de la gouvernance de la sécurité des informations internes à l'État et prépare le développement de la société numérique dans

domaine et par entité. La mise en application de cette politique crée un Système de Management de la Sécurité de l'Information (SMSI) pour les départements ministériels, les administrations et services de l'État lucembourgeois ainsi que pour les opérateurs d'infrastructures critiques. Ce SMSI définit, met en Politique de Sécurité de l'Inform œuvre, surveille et améliore des objectifs de sécurité, ainsi que des actions et consignes appropriées pour

de l'État luxembourgeois La gouvernance de la sécurité s'articule autour de dix principes élaborés par l'ANSSI, dont voici troi

 Afin d'atteindre les objectifs énoncés et de minimiser les risques liés aux traitements des dor la sécurité de l'information, incluant la sécurité des systèmes d'information, s'inscrira au cœur de toutes les activités de l'État luxembourgeois

épondre à ces exigences

- Le système de gestion prévoit que les départements n l'État luxembourgeois établiront des mesures appropriées de protection de l'information contre intentionnelle. Le cas échéant il protège aussi la fiabilité et la non-répudiation de ces mêmes
- informations. Il recourt à une analyse des objectifs et à une analyse des risques. . Ce document ainsi que toutes exisences émises dans ce radre et tout document annexe ont un annitration nar le dirineant des dénartements ministèriels, administrations et services de l'Étal

le vous invite à prendre connaissance de l'engagement demandé à chaque agent, et à contribuer avec toutes uns compétences à la réalisation de l'objectif ultime qui est la protection adéquate des informations que vous devez traiter en vue d'assurer la confiance des citoyens, des entreprises exerçant une activité au Luxembourg, et des États partenaires dans les services de l'État luxembourgeois

Système-de-Gestion-de-la-Sécurité-de l'Information-(SGSI)¤

Gestion des risques =

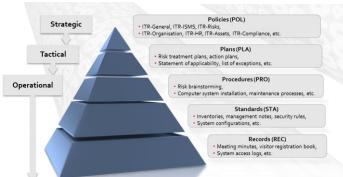
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-par¤	Philippe-Mathieu-¤
probation¤	04/03/2016a

Informations générales

Numéro de séquence	0-0
Version	1.0
État	Version finale
Propriétaire	ANSSI
Classification	Vert



- We write your documents.
- We consult you to improve your management.
- We deliver you a set of 27001 compliant policies and procedures tailored to your needs.





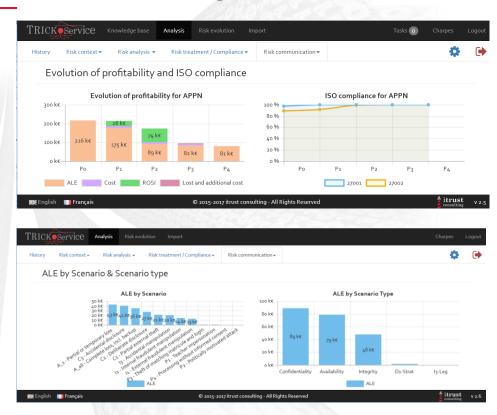
TRICK Service

Tool for Risk management of an ISMS based on a Central Knowledge base





- Context & assets valuation (cf. 2 7005, 29134)
- 2. Gap analysis (27002, 29151, 27552...;
- 3. Qualitatively assess threats, vulnerabilities, risks;
- 4. Quantified assessment of impacts and likelihoods;
- 5. Risk treatment plan, sorted by phases and ROSI;
- 6. DPIA compliant to GDPR, RAR compliant to CSSF.



SECurity as a Service (SECaaS)

A security fit for you



A swiss knife for your security

A customised service to implement a monitoring service adapted to the needs and budget of your company, by realising specific security sourcing missions. itrust provides mentoring or technical implementation missions on a one-off or regular basis onsite at your organisation.

Pool of competencies related to security

For a SME, implementing, maintaining and improving the security level of its organisation is a hard job: lack of time, lack of competencies or methodologies.

It is better to base your effort on a security team already trained rather to get the entire security work in addition to the core business.

Total flexibility

- Onsite or remotely
- Adapted to customers' responsibility org-chart and to their type of management
- itrust expertise resource as an internal service for you
- · Control of cost and budget for defined objectives



itrust consulting operates CSIRT Services malware.lu CERT



CERT: Computer Emergency Response Team

- Incident Response
- Forensic Investigation
- Malware Analysis
- · R&D
- Participation to international conferences (Defcon Las Vegas, hack.lu)
- Knowledge transfer (APT1: technical backstage)

itrust consulting CERT respects the incident-handling guidelines provided by NIST:

- Preparation
- Containment
- Recovery

- Identification
- Eradication
- Follow-up

What we learned operating a CERT

- · a lot on threats and malware,
- that in the future, all organisations SHALL manage how to react to security incidents, i.e., have CERTs as partners / subcontractors.

Ethical Hacking

- Penetration tests
- Vulnerability Assessment
- External Vulnerability Scans









Security Solutions for your ICT



Pseudonymisation

EPSTANTTP, high data protection when assessing the quality of our schools

Security design for the Internet of Things

- Lightweight cryptography solutions
- Privacy-protecting policies
- Pseudonymisation

Critical infrastructure protection

- From TRICK Service to TRICK Cockpit (Risk Monitoring)
- ICS SCADA
- Vulnerability Management System
- Multi-antivirus platform AVCaesar

Conclusion Our new slogan



To summarise our ideas in a single way, we complement:

Tailoring information security to business requirements

with



Move securely within the cyberworld

Thank you for your attention